

SCHEDULE VISIT MEDAN
(19 Mei - 21 Mei 2026)

NO	DATE	TIME	DESCRIPTION	PRODUCT	PIC (Name / Contact)	Report
1	19-Mei-26	08.00 - 11.00	PERJALANAN JKT- MDN			
		11.00 - 13.00	PT MUSIM MAS (MARTUBUNG)	Project consolidate Musim Mas group, equipment Lico 690 dan Turbidity, APD	Pak Takeshi Liu, Ibu Diyen	SLA Agreement dgn Corporate, focus handling complain & response. Lico 690 setting Q4 2026, evaluasi yang di martubung dlu.
		13.00 - 15.00	BDM HACH COORDINATION		Romora, Rahmad	Business Discussion
		15.00 - 17.00	PT COCA COLA MEDAN	Total Chlorine Project & update TL2300	Pak Fajar Budi	Arrange schedule instalation Chlorine Analyzer (aktivasi), forecast reagent aktivasi tiap bulan, Project Norit update COA 1240 AF (target iodine value >1000), convert COD Merck to Hach
2	20-Mei-26	08:00 - 10:00	PT PACIFIC MEDAN INDUSTRY	Switch vendor HACH, replace NCM, Carbon dan filter serta APD	Ibu Yayuk	Persuade convert Intraparr to SAMS (belum ada kontrak), akan pakai SDR Hach untuk konsolidasi. Item Neogen dibanding contact plate Thermalindo
		10:00 - 12:00	PT SOCI MAS	Project equipment HACH dan APD	Bapak Ewin, Ibu Novi	On progress pengajuan DR900, estimasi Q3 rilis. Harga bersaing dengan Berkat Saintifindo (45 jt)
		14:00 - 17:00	PT TIRTA INVESTAMA LANGKAT	SAMS, SKM,APM Discussion, Contract	Ibu Rita, Pak Ramadani	Discussion SAMS, APM Profile. On request Q untuk Sensor pengganti.
3	21-Apr-26	08.00 - 10:00	BDM HACH COORDINATION	SAMS - Hach Coordination	Romora, Rahmad	Business Discussion
		11.00 - 14.00	PERJALANAN MDN - PKU			